| SEC For | | | | | | | | | | | | | | | | | | | |
|--|---|--|--|--|--|--|---|--|--|------------------|-------------------------------|--|---|--|---|---------------|---|---|--|
| FORM 4 | | | UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 OMB APPROVAL | | | | | | | | | | | | | | | VAL | |
| Check | ST | ATE | MEN | то | F CH | ΗP | | OMB Number: 32 Estimated average burden | | | | | | | | | | | |
| Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b). | | | Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940 | | | | | | | | | | | | | | | 0.5 | |
| 1. Name and Address of Reporting Person [*] McJannet David | | | | 2. Issuer Name and Ticker or <u>HashiCorp, Inc.</u> [HC | | | | | | | | | | | elationship of Reporting Person(s) to Issuer eck all applicable) | | | | |
| | | | | | | 3. Date of Earliest Transaction (Month/Day/Year) | | | | | | | | X Director 10% Owner X Officer (give title Other (specify | | | | | |
| (Last) <mark>C/O HA</mark> | (Middle) | (Middle) | | | 3. Date of Earliest Transaction (Month/Day/Year) 06/20/2023 | | | | | | | | below) below) CEO and Chairman | | | | | | |
| 101 SEC | 1 | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable Line) | | | | | | | |
| (Street) | | | | | - | X Form fi | | | | | | | | | led by One Reporting Person | | | | |
| SAN FRANC | 94105 | | | | | | | | | | | | Form filed by More than One Reporting Person | | | | | | |
| (City) | (Zip) | | | Rule 10b5-1(c) Transaction Indication | | | | | | | | | | | | | | | |
| (,) | | State) | (| |][| Cł th | heck this b e affirmati | box to ind ve defen: | icate that se conditio | a tran ons of | saction was n Rule 10b5-1(| nade pursua c). See Instr | nt to a contract ruction 10. | , instruction o | r written pla | n that i | s intended to | satisfy | |
| | | Т | able I - N | lon-D | erivati | ive | Securi | ties A | cquire | d, D | isposed | of, or Be | eneficially | Owned | | | | | |
| 1. Title of Security (Instr. 3) | | | | 2. Transactio Date (Month/Day/\ | | ar) E | 2A. Deemed Execution Date, if any (Month/Day/Year) | | 3. Transaction Code (Instr. 8) | | 4. Securitie Disposed (| es Acquired (A) or Df (D) (Instr. 3, 4 and 5) | | 5. Amour Securitie Beneficia Owned F | s | Form (D) o | n: Direct | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | |
| | | | | | | (Month/Day/Tear) | | | Code | v | Amount | (A) or (D) | Price | Reported Transact (Instr. 3 a | ion(s) | | | | |
| Class A Common Stock | | | | 06/20/2023 | | 3 | | М | | 35,999 | Α | (1) | 139, | 139,155 ⁽²⁾ | | D | | | |
| Class A Common Stock | | | | 06/21/2023 | | + | | | С | | 39,332 | A | (3) | _ | 178,487 | | D | | |
| Class A Common Stock 06/21/2 | | | | | ive Securities Acc | | S ⁽⁴⁾ | | 38,964 | | \$26.4884 | | | | D | | | | |
| | | | Table I | | | | | | | | convert | | | wneu | | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemo Execution if any (Month/Da | Date, | 4. Transa Code (I 8) | | Acquired (A) or Disposed of (D) (Instr. 3, 4 | | 6. Date Exerc Expiration Da (Month/Day/Y | | ate | 7. Title and Amount Securities Underlyin Derivative Security (Instr. 3 and 4) | | 8. Price of Derivative Security (Instr. 5) | | | 10. Ownershij Form: Direct (D) or Indirect (I) (Instr. 4 | Beneficial Ownership t (Instr. 4) | |
| | | | | | Code | | and 5) | (D) | Date | | Expiration | Title | Amount or Number of | nt or (Ir er of | | on(s) | | | |
| Restricted Stock Units | (1) | 06/20/2023 | | | Code M | | (A) | 7,560 | (6) | | (6) | Class A Common Stock | Shares 7,560 | \$0.00 | 83,16 | 6 | D | | |
| Restricted Stock Units | (1) | 06/20/2023 | | | м | | | 28,439 | (7) | | (7) | Class A Common Stock | 28,439 | \$0.00 | 426,59 | 96 | D | | |
| Restricted Stock Units | (8) | 06/20/2023 | | | м | | | 19,456 | (9) | | (9) | Class B Common Stock | 19,456 | \$0.00 | 116,73 | 8 | D | | |
| Restricted Stock Units | (8) | 06/20/2023 | | | м | | | 19,876 | (10) | | (10) | Class B Common Stock | 19,876 | \$0.00 | 39,75 | 0 | D | | |
| Class B Common Stock | (3) | 06/20/2023 | | | м | | 39,332 | | (3) | | (3) | Class A Common Stock | 39,332 | \$0.00 | 182,74 | 11 | D | | |
| Class B Common Stock | (3) | 06/21/2023 | | | С | | | 39,332 | (3) | | (3) | Class A Common Stock | 39,332 | \$0.00 | 143,40 |)9 | D | | |
| Class B Common Stock | (3) | | | | | | | | (3) | | (3) | Class A Common Stock | 1,355,425 | | 1,355,4 | 25 | I | See footnote ⁽¹¹⁾ | |
| Class B Common Stock | (3) | | | | | | | | (3) | | (3) | Class A Common Stock | 681,050 | | 681,05 | 50 | I | See footnote ⁽¹²⁾ | |
| Class B Common Stock | (3) | | | | | | | | (3) | | (3) | Class A Common Stock | 681,050 | | 681,05 | 50 | I | See footnote ⁽¹³⁾ | |
| Class B Common Stock | (3) | | | | | | | | (3) | | (3) | Class A Common Stock | 60,000 | | 60,00 | 0 | Ι | See footnote ⁽¹⁴⁾ | |

Explanation of Responses:

1. Each restricted stock unit, or RSU, represents a contingent right to receive one share of Class A Common Stock.

2. Includes 500 shares of Class A Common Stock acquired under the Issuer's Employee Stock Purchase Plan on June 15, 2023.

3. Each share of Class B Common Stock is convertible into one share of Class A Common Stock at the option of the holder and has no expiration date.

4. The reported shares were sold to satisfy the reporting person's tax obligations in connection with the vesting of RSUs.

5. The price reported in Column 4 is as weighted average price. These shares were sold in multiple transactions at prices ranging from \$26.26 to \$26.68, inclusive. The reporting person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price.

6. The remaining RSUs vest in eleven equal quarterly installments beginning on September 20, 2023.

7. The remaining RSUs vest in 15 equal quarterly installments beginning on September 20, 2023.

8. Each RSU represents a contingent right to receive one share of Class B Common Stock.

9. The remaining RSUs vest in six equal quarterly installments beginning on September 20, 2023.

10. The remaining RSUs vest in two equal quarterly installments beginning on September 20, 2023. 11. The shares are held of record by a family trust for which the reporting person serves as a trustee.

12. The shares are held of record by the Emerald GST Non-Exempt Trust. 13. The shares are held of record by the Sapphire GST Non-Exempt Trust.

14. The shares are held of record by an additional family trust.

Remarks:

<u>/s/ Paul Warenski, by power of</u> 06/22/2023 attorney

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.