

| OMB APPROVAL | |
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

| | | |
|---|---|--|
| 1. Name and Address of Reporting Person* <u>Dadgar Armon</u> (Last) (First) (Middle) C/O HASHICORP, INC. 101 SECOND STREET, SUITE 700 (Street) SAN FRANCISCO CA 94105 (City) (State) (Zip) | 2. Issuer Name and Ticker or Trading Symbol <u>HashiCorp, Inc. [HCP]</u> | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) <input checked="" type="checkbox"/> Director 10% Owner <input checked="" type="checkbox"/> Officer (give title below) Other (specify below) <u>Chief Technology Officer</u> |
| | 3. Date of Earliest Transaction (Month/Day/Year) <u>11/04/2022</u> | |
| | 4. If Amendment, Date of Original Filed (Month/Day/Year) | 6. Individual or Joint/Group Filing (Check Applicable Line) <input checked="" type="checkbox"/> Form filed by One Reporting Person <input type="checkbox"/> Form filed by More than One Reporting Person |

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) | | | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|------------|---------------------------|---|--|---|
| | | | Code | V | Amount | (A) or (D) | Price | | | |
| Class A Common Stock | 11/04/2022 | | C | | 1,520,000 | A | (1) | 1,520,000 | I | See footnote ⁽²⁾ |
| Class A Common Stock | 11/04/2022 | | C | | 281,994 | A | (1) | 281,994 | I | See footnote ⁽³⁾ |
| Class A Common Stock | 11/04/2022 | | C | | 70,000 | A | (1) | 70,000 | I | See footnote ⁽⁴⁾ |
| Class A Common Stock | 12/20/2022 | | M | | 2,940 | A | (5) | 25,609 ⁽⁶⁾ | D | |
| Class A Common Stock | 12/21/2022 | | C | | 14,614 | A | (1) | 40,223 | D | |
| Class A Common Stock | 12/21/2022 | | S ⁽⁷⁾ | | 5,573 | D | \$26.8436 ⁽⁸⁾ | 34,650 | D | |
| Class A Common Stock | 12/21/2022 | | S ⁽⁷⁾ | | 1,300 | D | \$30.3237 ⁽⁹⁾ | 33,350 | D | |
| Class A Common Stock | 12/22/2022 | | S ⁽¹⁰⁾ | | 10,681 | D | \$26.5018 ⁽¹¹⁾ | 22,669 | D | |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|-----------|--|-----------------|---|----------------------------|--|--|---|--|
| | | | | Code | V | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares | | | | |
| Class B Common Stock | (1) | 11/04/2022 | | C | | | 1,520,000 | (1) | (1) | Class A Common Stock | 1,520,000 | \$0.00 | 13,680,000 | I | See footnote ⁽²⁾ |
| Class B Common Stock | (1) | 11/04/2022 | | C | | | 281,994 | (1) | (1) | Class A Common Stock | 281,994 | \$0.00 | 2,057,036 | I | See footnote ⁽³⁾ |
| Class B Common Stock | (1) | 11/04/2022 | | C | | | 70,000 | (1) | (1) | Class A Common Stock | 70,000 | \$0.00 | 639,288 | I | See footnote ⁽⁴⁾ |
| Restricted Stock Units | (1) | 12/20/2022 | | M | | | 2,940 | (12) | (12) | Class A Common Stock | 2,940 | \$0.00 | 38,224 | D | |
| Restricted Stock Units | (11) | 12/20/2022 | | M | | | 6,488 | (13) | (13) | Class B Common Stock | 6,488 | \$0.00 | 51,900 | D | |
| Restricted Stock Units | (11) | 12/20/2022 | | M | | | 8,126 | (14) | (14) | Class B Common Stock | 8,126 | \$0.00 | 32,500 | D | |
| Class B Common Stock | (1) | 12/20/2022 | | M | | 14,614 | | (1) | (1) | Class A Common Stock | 14,614 | \$0.00 | 495,530 | D | |
| Class B Common Stock | (1) | 12/21/2022 | | C | | | 14,614 | (1) | (1) | Class A Common Stock | 14,614 | \$0.00 | 480,916 | D | |

Explanation of Responses:

- Each share of Class B Common Stock is convertible into one share of Class A Common Stock at the option of the holder and has no expiration date.
- The shares are held of record by the Armon Dadgar 2020 Charitable Trust.
- The shares are held of record by the Armon Memaran-Dadgar Living Trust for which the reporting person serves as trustee.
- The shares are held of record by Black Swan III, LLC which the reporting person controls.
- Each restricted stock unit, or RSU, represents a contingent right to receive one share of Issuer Class A Common Stock.
- Includes 351 shares acquired under the Issuer's Employee Stock Purchase Plan on December 15, 2022.
- The reported shares were sold to satisfy the reporting person's tax obligations in connection with the vesting of RSUs.

8. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$26.37 to \$27.29, inclusive. The reporting person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnotes (8), (9) and (11) to this Form 4.

9. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$27.39 to \$27.79, inclusive.

10. The sale reported in this Form 4 was effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person on January 21, 2022.

11. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$26.00 to \$26.97, inclusive..

12. The remaining RSUs vest in thirteen equal quarterly installments beginning on March 20, 2023.

13. The remaining RSUs vest in eight equal quarterly installments beginning on March 20, 2023.

14. The remaining RSUs vest in four quarterly installments beginning on March 20, 2023.

Remarks:

/s/ Paul Warenski, by power of attorney 12/22/2022

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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