

| OMB APPROVAL                                 |           |
|--|-----------|
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

|  |   |   |
|--|---|---|
| 1. Name and Address of Reporting Person*<br><u>MAYFIELD XIV, A CAYMAN ISLANDS EXEMPTED LIMITED PARTNERSHIP</u><br><br>(Last) (First) (Middle)<br>2484 SAND HILL ROAD<br><br>(Street)<br>MENLO PARK CA 94025<br><br>(City) (State) (Zip)  | 2. Issuer Name and Ticker or Trading Symbol<br><u>HashiCorp, Inc. [ HCP ]</u> | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable)<br><br>Director <input checked="" type="checkbox"/> 10% Owner<br>Officer (give title below) Other (specify below) |
|  | 3. Date of Earliest Transaction (Month/Day/Year)<br>05/26/2023                |   |
|  | 4. If Amendment, Date of Original Filed (Month/Day/Year)                      |   |
| Rule 10b5-1(c) Transaction Indication<br><br><input type="checkbox"/> Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10. |   |   |

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) |   | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) |            |                         | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4)                         |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|------------|-------------------------|---|--|---|
|                                 |                                      |  | Code                           | V | Amount  | (A) or (D) | Price                   |   |  |   |
| Class A Common Stock            | 05/26/2023                           |  | C                              |   | 51,568  | A          | (1)                     | 51,568  | I  | Mayfield XIV, a Cayman Islands Exempted Limited Partnership <sup>(2)</sup>    |
| Class A Common Stock            | 05/26/2023                           |  | C                              |   | 51,568  | A          | (1)                     | 51,568  | I  | Mayfield Select, a Cayman Islands Exempted Limited Partnership <sup>(3)</sup> |
| Class A Common Stock            | 05/26/2023                           |  | S                              |   | 51,568  | D          | \$33.199 <sup>(5)</sup> | 0   | I  | Mayfield XIV, a Cayman Islands Exempted Limited Partnership <sup>(2)</sup>    |
| Class A Common Stock            | 05/26/2023                           |  | S                              |   | 51,568  | D          | \$33.199 <sup>(5)</sup> | 0   | I  | Mayfield Select, a Cayman Islands Exempted Limited Partnership <sup>(3)</sup> |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) |   | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                 | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |  |
|--|--|--------------------------------------|--|--------------------------------|---|--|--|-----------------|---|--|--|---|--|--|
|  |  |                                      |  | Code                           | V |  | Date Exercisable   | Expiration Date |   |  |  |   |  | Title  |
| Class B Common Stock                       | (1)  | 05/26/2023                           |  | C                              |   | 51,568   | (1)  | (1)             | Class A Common Stock  | 51,568                                     | \$0.00   | 14,465,408  | I  | Mayfield XIV, a Cayman Islands Exempted Limited Partnership <sup>(2)</sup> |
| Class B Common                             | (1)  | 05/26/2023                           |  | C                              |   | 51,568   | (1)  | (1)             | Class A Common  | 51,568                                     | \$0.00   | 1,658,940   | I  | Mayfield Select, a   |

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned  
(e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) |   | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |     | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                 | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) |                            | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4)     |
|--|--|--------------------------------------|--|--------------------------------|---|--|-----|--|-----------------|---|----------------------------|--|--|---|--|
|  |  |                                      |  | Code                           | V | (A)  | (D) | Date Exercisable   | Expiration Date | Title   | Amount or Number of Shares |  |  |   |  |
| Stock                                      |  |                                      |  |                                |   |  |     |  |                 | Stock   |                            |  |  |   | Cayman Islands Exempted Limited Partnership <sup>(3)</sup> |
| Class B Common Stock                       | (1)  |                                      |  |                                |   |  |     | (1)  | (1)             | Class A Common Stock  | 345,778                    |  | 345,778  | I   | MF Leaders H-E, L.P. <sup>(4)</sup>                        |

1. Name and Address of Reporting Person\*  
[MAYFIELD XIV, A CAYMAN ISLANDS EXEMPTED LIMITED PARTNERSHIP](#)

(Last) (First) (Middle)  
 2484 SAND HILL ROAD

(Street)  
 MENLO PARK CA 94025

(City) (State) (Zip)

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1. Name and Address of Reporting Person\*  
[Mayfield XIV Management \(EGP\), L.P.](#)

(Last) (First) (Middle)  
 2484 SAND HILL ROAD

(Street)  
 MENLO PARK CA 94025

(City) (State) (Zip)

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1. Name and Address of Reporting Person\*  
[Mayfield XIV Management \(UGP\), Ltd.](#)

(Last) (First) (Middle)  
 2484 SAND HILL ROAD

(Street)  
 MENLO PARK CA 94025

(City) (State) (Zip)

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1. Name and Address of Reporting Person\*  
[MAYFIELD SELECT, A CAYMAN ISLANDS EXEMPTED LIMITED PARTNERSHIP](#)

(Last) (First) (Middle)  
 2484 SAND HILL ROAD

(Street)  
 MENLO PARK CA 94025

(City) (State) (Zip)

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1. Name and Address of Reporting Person\*  
[Mayfield Select Management \(EGP\), L.P.](#)

(Last) (First) (Middle)  
 2484 SAND HILL ROAD

(Street)  
 MENLO PARK CA 94025

|  |         |          |
|--|---------|----------|
| (City)   | (State) | (Zip)    |
| 1. Name and Address of Reporting Person*               |         |          |
| <a href="#">Mayfield Select Management (UGP), Ltd.</a> |         |          |
| (Last)   | (First) | (Middle) |
| 2484 SAND HILL ROAD                                    |         |          |
| (Street)   |         |          |
| MENLO PARK   | CA      | 94025    |
| (City)   | (State) | (Zip)    |
| 1. Name and Address of Reporting Person*               |         |          |
| <a href="#">MF Leaders H-E, L.P.</a>                   |         |          |
| (Last)   | (First) | (Middle) |
| 2484 SAND HILL ROAD                                    |         |          |
| (Street)   |         |          |
| MENLO PARK   | CA      | 94025    |
| (City)   | (State) | (Zip)    |
| 1. Name and Address of Reporting Person*               |         |          |
| <a href="#">MF Leaders Management, L.L.C.</a>          |         |          |
| (Last)   | (First) | (Middle) |
| 2484 SAND HILL ROAD                                    |         |          |
| (Street)   |         |          |
| MENLO PARK   | CA      | 94025    |
| (City)   | (State) | (Zip)    |

**Explanation of Responses:**

- Each share of Class B Common Stock is convertible at any time into Class A Common Stock on a one-to-one basis at the reporting person's election and has no expiration date.
- Mayfield XIV Management (UGP), Ltd., a Cayman Islands Exempted Company (MF XIV UGP), is the general partner of Mayfield XIV Management (EGP), L.P., a Cayman Islands Exempted Limited Partnership (MF XIV EGP), which is the general partner of Mayfield XIV, a Cayman Islands Exempted Limited Partnership (MF XIV). Rajeev Batra, Navin Chaddha, and Urshit Parikh, the directors of MF XIV UGP, may be deemed to share beneficial ownership of the shares owned by MF XIV, but each of the individuals disclaims such beneficial ownership.
- Mayfield Select Management (UGP), Ltd., a Cayman Islands Exempted Company (MF Select UGP), is the general partner of Mayfield Select Management (EGP), L.P., a Cayman Islands Exempted Limited Partnership (MF Select EGP), which is the general partner of Mayfield Select, a Cayman Islands Exempted Limited Partnership (MF Select). Messrs. Batra, Chaddha, and Parikh, the directors of MF Select UGP, may be deemed to share beneficial ownership of the shares owned by MF Select, but each of the individuals disclaims such beneficial ownership.
- MF Leaders Management, L.L.C. (MF Leaders GP) is the general partner of MF Leaders H-E, L.P. (MF Leaders). Mr. Chaddha, the sole member of MF Leaders GP, may be deemed to share beneficial ownership of the shares owned by MF Leaders, but disclaims such beneficial ownership.
- The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$33.04 to \$33.47. The reporting person undertakes to provide the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

**Remarks:**

[MAYFIELD XIV, a Cayman Islands Exempted Limited Partnership, By: MAYFIELD XIV MANAGEMENT \(EGP\), L.P., its General Partner, By: MAYFIELD XIV MANAGEMENT \(UGP\), LTD., its General Partner, By: /s/ Paul Kohli, Authorized Signatory.](#) [05/31/2023](#)

[MAYFIELD XIV MANAGEMENT \(EGP\), L.P., By: MAYFIELD XIV MANAGEMENT \(UGP\), LTD., its General Partner, By: /s/ Paul Kohli, Authorized Signatory.](#) [05/31/2023](#)

[MAYFIELD XIV MANAGEMENT \(UGP\), LTD., By: /s/ Paul Kohli, Authorized Signatory.](#) [05/31/2023](#)

[MAYFIELD SELECT, a Cayman Islands Exempted Limited Partnership, By: MAYFIELD SELECT MANAGEMENT \(EGP\), L.P., its General Partner, By: MAYFIELD SELECT MANAGEMENT \(UGP\),](#) [05/31/2023](#)

|   |                   |
|---|-------------------|
| <u>LTD., its General Partner, By:</u><br><u>/s/ Paul Kohli, Authorized</u><br><u>Signatory</u>  |                   |
| <u>MAYFIELD SELECT</u><br><u>MANAGEMENT (EGP), L.P.,</u><br><u>By: MAYFIELD SELECT</u><br><u>MANAGEMENT (UGP).</u>  | <u>05/31/2023</u> |
| <u>LTD., its General Partner, By:</u><br><u>/s/ Paul Kohli, Authorized</u><br><u>Signatory</u>  |                   |
| <u>MAYFIELD SELECT</u><br><u>MANAGEMENT (UGP).</u><br><u>LTD., By: /s/ Paul Kohli,</u><br><u>Authorized Signatory</u>   | <u>05/31/2023</u> |
| <u>MF LEADERS H-E, L.P., a</u><br><u>Delaware limited partnership,</u><br><u>By: MF Leaders Management,</u><br><u>L.L.C., its General Partner, By:</u><br><u>/s/ Paul Kohli, Authorized</u><br><u>Signatory</u> | <u>05/31/2023</u> |
| <u>MF Leaders Management,</u><br><u>L.L.C., By: /s/ Paul Kohli,</u><br><u>Authorized Signatory</u>  | <u>05/31/2023</u> |
| ** Signature of Reporting Person  | Date              |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.**