| SEC Form 4 | |
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Class B

Common

Class B

Common Stock

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| FORM 4 UNITED | | | | | STAT | ES | SECL | | ES A | | | NGE C | COMMIS | SION | | | | | |
| Check Sectio obligat Instruc | ST | | | | | | | | | | | | | | 3235-0287 | | | | |
| marue | | | | | | or S | ection 30 | (h) of the | Investr | ment C | Company Act | | 1934 | | | | | ı | |
| 1. Name and Address of Reporting Person [*] McJannet David | | | | | | 2. Issuer Name and Ticker or Trading Symbol <u>HashiCorp, Inc.</u> [HCP] | | | | | | | | Relationship of Reporting Person(s) to Issuer heck all applicable) X Director 10% Owner | | | | | |
| (Last) (First) (M C/O HASHICORP, INC. | | | | (Middle) | | | 3. Date of Earliest Transaction (Month/Day/Year) 09/20/2023 | | | | | | | | X Officer (give title Other (specify below) CEO and Chairman | | | | |
| 101 SEC | 1 | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable .ine) | | | | | | | |
| (Street) SAN | 04105 | | | | | | | | | | | Form filed by One Reporting Person Form filed by More than One Reporting Person | | | | | | | |
| FRANCISCO CA | | | 94105 | | ſ | Rule 10b5-1(c) Transaction Indication | | | | | | | | | | | | | |
| (City) | (Zip) | (Zip) Check this box to indicate that a transaction was made pursuant to a contract, instruction or w affirmative defense conditions of Rule 10b5-1(c). See Instruction 10. | | | | | | | | | written plar | n that is | intended to | satisfy the | | | | | |
| | | - | Table I - N | Non-D | eriva | tive | Securi | ties Ad | cquire | ed, D | isposed o | of, or Be | neficially | Owned | | | | | |
| 1. Title of | 2. Transacti Date (Month/Day | | | Execution Date, | | Date, | 3. Transaction Code (Instr. 8) 4. Securities Disposed O | | | | 5. Amount of Securities Beneficially Owned Following | | Form: Direct (D) or Indirect (I) (Instr. 4) | | 7. Nature of Indirect Beneficial Ownership | | | | |
| | | | | | | | Code | v | Amount | (A) or (D) | Price | Transactio | Reported Transaction(s) (Instr. 3 and 4) | | | (Instr. 4) | | | |
| Class A Common Stock 09/20/20 | | | | | |)23 | | | М | | 36,001 | A | (1) | 175, | 175,524 | | D | | |
| Class A Common Stock 09/21/20 | | | | | |)23 | | | С | | 39,330 | A | (2) | 214, | ,854 | | D | | |
| Class A Common Stock 09/21/20 | | | | | |)23 | | S ⁽³⁾ | | 38,689 | D | \$23.0753 ⁽ | 176,165 | | | D | | | |
| | | | Table I | | | | | | | | posed of , converti | | eficially O urities) | wned | | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. 3. Transaction Or Exercise Price of Derivative Security | | 3A. Deeme Execution if any (Month/Day | d Date, | 4. | action | 5. Number of Derivative | | 6. Date Exer Expiration D (Month/Day/ | | cisable and ate | 7. Title an | d Amount of 5 Underlying 6 Security | 8. Price of Derivative Security (Instr. 5) | 9. Numbo derivativ Securitie Beneficia Owned Followin Reported Transact | re es ally g | 10. Ownershi Form: Direct (D) or Indirect (I) (Instr. 4 | Beneficial) Ownership ct (Instr. 4) | |
| | | | | | Code | v | (A) | (D) | Date Exerci | isable | Expiration Date | Title | Amount or Number of Shares | | (Instr. 4) | .1011(3) | | | |
| Restricted Stock Units | (1) | 09/20/2023 | | | М | | | 7,561 | (5 | 5) | (5) | Class A Common Stock | 7,561 | \$0.00 | 75,60 | 05 | D | | |
| Restricted Stock Units | (1) | 09/20/2023 | | | м | | | 28,440 | (6 | 6) | (6) | Class A Common Stock | 28,440 | \$0.00 | 398,1 | 156 D | | | |
| Restricted Stock Units | (7) | 09/20/2023 | | | м | | | 19,456 | 8) | 8) | (8) | Class B Common Stock | 19,456 | \$0.00 | 97,28 | 97,282 | | | |
| Restricted Stock Units | (7) | 09/20/2023 | | | М | | | 19,874 | (9 | 9) | (9) | Class B Common Stock | 19,874 | \$0.00 | 19,876 | | D | | |
| Class B Common Stock | (2) | 09/20/2023 | | | М | | 39,330 | | (2 | 2) | (2) | Class A Common Stock | 39,330 | \$0.00 | 182,739 | | D | | |
| Class B Common Stock | (2) | 09/21/2023 | | | С | | | 39,330 | (2 | 2) | (2) | Class A Common Stock | 39,330 | \$0.00 | 143,4 | 143,409 | | | |

Explanation of Responses:

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1. Each restricted stock unit, or RSU, represents a contingent right to receive one share of Class A Common Stock.

2. Each share of Class B Common Stock is convertible into one share of Class A Common Stock at the option of the holder and has no expiration date.

3. The reported shares were sold to satisfy the reporting person's tax obligations in connection with the vesting of RSUs.

4. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$22.90 to \$23.245, inclusive. The reporting person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price.

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Class A

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Stock

Class A

Commo Stock

Class A

Commo

Stock

Class A

Common Stock

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681,050

681,050

60,000

5. The remaining RSUs vest in ten equal quarterly installments beginning on December 20, 2023.

6. The remaining RSUs vest in 14 equal quarterly installments beginning on December 20, 2023.

7. Each RSU represents a contingent right to receive one share of Class B Common Stock.

8. The remaining RSUs vest in five equal quarterly installments beginning on December 20, 2023. 9. The remaining RSUs vest on December 20, 2023.

10. The shares are held of record by a family trust for which the reporting person serves as a trustee.

- 11. The shares are held of record by the Emerald GST Non-Exempt Trust.
- 12. The shares are held of record by the Sapphire GST Non-Exempt Trust.
- 13. The shares are held of record by an additional family trust.

Remarks:

/s/ Paul Warenski, by power of 09/22/2023 attorney

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.