SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 13G

(Rule 13d-102)

INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT TO RULES 13d-1 (b), (c) AND (d) AND AMENDMENTS THERETO FILED PURSUANT TO 13d-2 (b) (Amendment No.)*

| HashiCorp, Inc. |
|--|
| (Name of Issuer) |
| |
| Class A Common Stock, par value \$0.000015 per share |
| (Title of Class of Securities) |
| 418100103 |
| (CUSIP Number) |
| |
| December 31, 2021 |
| (Date of Event Which Requires Filing of this Statement) |
| Check the appropriate box to designate the rule pursuant to which this Schedule is filed: |
| □ Rule 13d-1(b) |
| □ Rule 13d-1(c) |
| ☑ Rule 13d-1(d) |
| *The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page. |
| The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes). |
| (Continued on following pages) |
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|--------------------------|---|---|--------------|--|--|--|
| 1 | NAMES OF REPORTING PERSONS | | | | | |
| 2 | CHECK | Technology Crossover Management X, Ltd. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP* (a) □ (b) ⊠ | | | | |
| 3 | SEC USI | E ONLY | | | | |
| 4 | CITIZEN | NSHIP OR PLACE OF ORGANIZATION | | | | |
| | Cayman | Islands | | | | |
| | 5 | SOLE VOTING POWER | | | | |
| NUMBER OF | | 1,015,006 shares of Class A Common Stock (A) | | | | |
| SHARES | 6 | SHARED VOTING POWER | | | | |
| BENEFICIALLY OWNED BY | | -0- shares of Class A Common Stock | | | | |
| EACH | 7 | SOLE DISPOSITIVE POWER | | | | |
| REPORTING PERSON WITH | | 1,015,006 shares of Class A Common Stock (A) | | | | |
| FERSON WIIII | 8 | SHARED DISPOSITIVE POWER | | | | |
| | | -0- shares of Class A Common Stock | | | | |
| 9 | AGGRE | GATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON | | | | |
| | 1,015,00 | 6 shares of Class A Common Stock (A) | | | | |
| 10 | CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES* | | | | | |
| | | | | | | |
| 11 | PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9 | | | | | |
| | 6.2% (A) | | | | | |
| 12 | | F REPORTING PERSON (SEE INSTRUCTIONS) | | | | |
| | 00 | | | | | |
| | 00 | | | | | |

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|---|--|---|--------------|--|--|
| 1 | NAMES | S OF REPORTING PERSONS | | | |
| _ | | | | | |
| | Technology Crossover Management X, L.P. | | | | |
| 2 | CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP* (a) □ (b) ⊠ | | | | |
| | (a) ⊔ (t | D) 🗵 | | | |
| 3 | SEC US | E ONLY | | | |
| | | | | | |
| 4 | CITIZE | NSHIP OR PLACE OF ORGANIZATION | | | |
| | C | T.L. J. | | | |
| | Cayman 5 | SOLE VOTING POWER | | | |
| | 3 | SOLE VOTING POWER | | | |
| NUMBER OF | | 973,025 shares of Class A Common Stock (A) | | | |
| SHARES | 6 | SHARED VOTING POWER | | | |
| BENEFICIALLY | | -0- shares of Class A Common Stock | | | |
| OWNED BY | 7 | SOLE DISPOSITIVE POWER | | | |
| EACH / SOLE DISFOSITIVE FOWER REPORTING | | | | | |
| PERSON WITH | | 973,025 shares of Class A Common Stock (A) | | | |
| | 8 | SHARED DISPOSITIVE POWER | | | |
| | | -0- shares of Class A Common Stock | | | |
| 9 | AGGRE | GATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON | | | |
| | 050.005 | | | | |
| 10 | | shares of Class A Common Stock (A) BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES* | | | |
| 10 | CHECK | DOVIL. THE AGGINERATE VINIONIT IN KOM (2) EVERTORES CENTAIN SHAKES. | | | |
| | | | | | |
| 11 | PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9 | | | | |
| | 6.0% (A | | | | |
| 12 | | OF REPORTING PERSON (SEE INSTRUCTIONS) | | | |
| | | | | | |
| | PN | | | | |

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|------------------------|---|--|--------------|--|--|
| | | | | | |
| 1 | NAMES OF REPORTING PERSONS | | | | |
| | TCVVID | | | | |
| 2 | TCV X, L.P. | | | | |
| 2 | CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP* (a) □ (b) ⊠ | | | | |
| | | | | | |
| 3 | SEC USE | ONLY | | | |
| | | | | | |
| 4 | CITIZENS | HIP OR PLACE OF ORGANIZATION | | | |
| | CITIZZIN | in our bridge of order weather. | | | |
| | Cayman Is | | | | |
| | 5 | SOLE VOTING POWER | | | |
| | | 750,364 shares of Class A Common Stock (A) | | | |
| NUMBER OF | 6 | SHARED VOTING POWER | | | |
| SHARES BENEFICIALLY | | | | | |
| OWNED BY | | -0- shares of Class A Common Stock | | | |
| EACH | 7 | SOLE DISPOSITIVE POWER | | | |
| REPORTING | | 750,364 shares of Class A Common Stock (A) | | | |
| PERSON WITH | 8 | SHARED DISPOSITIVE POWER | | | |
| | | | | | |
| | | -0- shares of Class A Common Stock | | | |
| 9 | AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON | | | | |
| | 750,364 shares of Class A Common Stock (A) | | | | |
| 10 | CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES* | | | | |
| | | | | | |
| 44 | | | | | |
| 11 | PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9 | | | | |
| | 4.7% (A) | | | | |
| 12 | | REPORTING PERSON (SEE INSTRUCTIONS) | | | |
| | DNI | | | | |
| PN | | | | | |

| CUSIP # 418100103 | | | Page 5 of 13 | | |
|-------------------|---|---|--------------|--|--|
| | T | | | | |
| 1 | NAMES OF REPORTING PERSONS | | | | |
| | TCV X | (A), L.P. | | | |
| 2 | | THE APPROPRIATE BOX IF A MEMBER OF A GROUP* | | | |
| | (a) □ (l | b) ⊠ | | | |
| | | | | | |
| 3 | SEC US | SE ONLY | | | |
| | | | | | |
| 4 | CITIZE | NSHIP OR PLACE OF ORGANIZATION | | | |
| | | | | | |
| | Cayman 5 | a Islands SOLE VOTING POWER | | | |
| | 3 | SOLE VOTING POWER | | | |
| NUMBER OF | | 183,786 shares of Class A Common Stock (A) | | | |
| SHARES | 6 | SHARED VOTING POWER | | | |
| BENEFICIALLY | | -0- shares of Class A Common Stock | | | |
| OWNED BY | 7 | SOLE DISPOSITIVE POWER | | | |
| EACH REPORTING | | | | | |
| PERSON WITH | | 183,786 shares of Class A Common Stock (A) | | | |
| | 8 | SHARED DISPOSITIVE POWER | | | |
| | | -0- shares of Class A Common Stock | | | |
| 9 | AGGRE | EGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON | | | |
| | 102.700 | Colored Class A. Conserve Cool (A) | | | |
| 10 | 183,786 shares of Class A Common Stock (A) CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES* | | | | |
| 10 | CILCI | COM IT THE HOUSE MINOUNT IN NOW (5) ENGLODED CERTAIN SHAKES | | | |
| | | | | | |
| 11 | PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9 | | | | |
| | 1.2% (A | | | | |
| 12 | | DF REPORTING PERSON (SEE INSTRUCTIONS) | | | |
| | | | | | |
| | PN | | | | |

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|-------------------|---|--|--------------|--|--|
| | | | | | |
| 1 | NAMES OF REPORTING PERSONS | | | | |
| | TCV V (A) Pleskey I D | | | | |
| 2 | TCV X (A) Blocker, L.P. | | | | |
| 2 | CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP* (a) □ (b) ⊠ | | | | |
| | (a) = (b) | _ | | | |
| 3 | SEC USE | ONLY | | | |
| | | | | | |
| 4 | CITIZENO | HIP OR PLACE OF ORGANIZATION | | | |
| 4 | CITIZENS | HIP OR PLACE OF ORGANIZATION | | | |
| | Cayman Is | lands | | | |
| | 5 | SOLE VOTING POWER | | | |
| | | | | | |
| NUMBER OF | | 2,292 shares of Class A Common Stock (A) | | | |
| SHARES | 6 | SHARED VOTING POWER | | | |
| BENEFICIALLY | | -0- shares of Class A Common Stock | | | |
| OWNED BY EACH | 7 | SOLE DISPOSITIVE POWER | | | |
| REPORTING | ORTING | | | | |
| PERSON WITH | | 2,292 shares of Class A Common Stock (A) | | | |
| | 8 | SHARED DISPOSITIVE POWER | | | |
| | | -0- shares of Class A Common Stock | | | |
| 9 | AGGREG | ATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON | | | |
| | | | | | |
| | 2,292 shares of Class A Common Stock (A) | | | | |
| 10 | CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES* | | | | |
| | | | | | |
| 11 | PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9 | | | | |
| | | | | | |
| 40 | 0.0% (A) | DEDODELLIC DEDCON (CEE INCEDITIONS) | | | |
| 12 | TYPE OF | REPORTING PERSON (SEE INSTRUCTIONS) | | | |
| | PN | | | | |

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|---------------------|---|---|--------------|--|--|--|
| 1 | NAMES OF REPO | ORTING PERSONS | | | | |
| 1 | THINES OF RELOKTIVO LERGONO | | | | | |
| | TCV X (B), L.P. | | | | | |
| 2 | CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP* | | | | | |
| | (a) □ (b) ⊠ | | | | | |
| 3 | SEC USE ONLY | | | | | |
| | | | | | | |
| 4 | CITIZENSHIP OF | R PLACE OF ORGANIZATION | | | | |
| | | | | | | |
| | Cayman Islands | COTING DOLLED | | | | |
| | 5 SOLE | VOTING POWER | | | | |
| AND OPEN OF | 36,583 | shares of Class A Common Stock (A) | | | | |
| NUMBER OF SHARES | 6 SHARE | ED VOTING POWER | | | | |
| BENEFICIALLY | O show | age of Class A Common Stock | | | | |
| OWNED BY | | res of Class A Common Stock DISPOSITIVE POWER | | | | |
| EACH REPORTING | EACH | | | | | |
| PERSON WITH | | shares of Class A Common Stock (A) | | | | |
| | 8 SHARE | ED DISPOSITIVE POWER | | | | |
| | -0- shar | res of Class A Common Stock | | | | |
| 9 | | MOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON | | | | |
| | 20,500 1 60 | | | | | |
| 10 | | llass A Common Stock (A) FHE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHAI | | | | |
| 10 | CILCREDOXII | THE AGGREGATE AMOUNT IN NOW (3) EXCEODES CERTAIN SHAP | KL3 | | | |
| | | | | | | |
| 11 | PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9 | | | | | |
| | 0.2% (A) | | | | | |
| 12 | | TING PERSON (SEE INSTRUCTIONS) | | | | |
| | | • | | | | |
| | PN | | | | | |

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|-------------------|---|---|--------------|--|--|
| | NAMES | OF PEROPENIC PERCONC | | | |
| 1 | NAMES OF REPORTING PERSONS TCV X Member Fund, L.P. | | | | |
| | | | | | |
| 2 | CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP* (a) □ (b) ⊠ | | | | |
| | | | | | |
| | | | | | |
| 3 | SEC USE | CONLY | | | |
| | | | | | |
| 4 | CITIZEN | SHIP OR PLACE OF ORGANIZATION | | | |
| | | | | | |
| | Cayman I | SOLE VOTING POWER | | | |
| | 3 | SOLE VOTING FOWER | | | |
| NUMBER OF | | 41,981 shares of Class A Common Stock (A) | | | |
| SHARES | 6 | SHARED VOTING POWER | | | |
| BENEFICIALLY | | -0- shares of Class A Common Stock | | | |
| OWNED BY | 7 | SOLE DISPOSITIVE POWER | | | |
| EACH REPORTING | EACH | | | | |
| PERSON WITH | | 41,981 shares of Class A Common Stock (A) | | | |
| | 8 | SHARED DISPOSITIVE POWER | | | |
| | | -0- shares of Class A Common Stock | | | |
| 9 | AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON | | | | |
| | 44 004 1 | | | | |
| 10 | | hares of Class A Common Stock (A) | | | |
| 10 | CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES* | | | | |
| | | | | | |
| 11 | PERCEN | T OF CLASS REPRESENTED BY AMOUNT IN ROW 9 | | | |
| | 0.3% (A) | | | | |
| 12 | | F REPORTING PERSON (SEE INSTRUCTIONS) | | | |
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Item 1(a). Name of Issuer

HashiCorp, Inc. (the "Issuer")

Item 1(b). Address of Issuer's Principal Executive Offices

101 Second Street, Suite 700 San Francisco, CA 94105

Item 2(a). Name of Persons Filing

This statement is being filed by (1) Technology Crossover Management X, Ltd., a Cayman Islands exempted company ("Management X"), (2) Technology Crossover Management X, L.P, a Cayman Islands exempted limited partnership ("TCM X"), (3) TCV X, L.P., a Cayman Islands exempted limited partnership ("TCV X"), (4) TCV X (A), L.P., a Cayman Islands exempted limited partnership ("TCV X (A)"), (5) TCV X (A) Blocker, L.P., a Cayman Islands exempted limited partnership ("TCV X (B)"), and (7) TCV X Member Fund, L.P., a Cayman Islands exempted limited partnership ("Member Fund X"). The foregoing entities are collectively referred to herein as the "Reporting Persons."

Item 2(b). Address of Principal Business Office

The mailing address for each of the Reporting Persons is:

c/o TCV

250 Middlefield Road

Menlo Park, California 94025

Item 2(c). Citizenship

Management X is a Cayman Islands exempted company. Each of TCM X, TCV X, TCV X (A), TCV X (A) Blocker, TCV X (B) and

Member Fund X is a Cayman Islands exempted limited partnership.

Item 2(d) and 2(e).

Title of Class of Securities and CUSIP Number

Class A Common Stock, par value \$0.000015 per share ("Class A Common Stock")

CUSIP Number: 418100103

Item 3. Not applicable.

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Item 4. Ownership

On the date hereof, the Reporting Persons beneficially own directly and/or indirectly the following shares:

| | Shares of Class A Common | Shares of Class B Common | Total Shares of Class A Common Stock Assuming Conversion of Class B | Percentage of Class A Common Stock Assuming Conversion of Class B Common | Percentage of Voting Power Assuming No Conversion of Class B Common |
|---|-----------------------------|-----------------------------|--|--|--|
| Name of Investor | Stock | Stock | Common Stock | Stock ⁽¹⁾ | Stock ⁽²⁾ |
| TCV X, L.P. | 9,242 | 741,122 | 750,364 | 0.4% | 0.4% |
| TCV X (A), L.P. | 0 | 183,786 | 183,786 | 0.1% | 0.1% |
| TCV X (A) Blocker, L.P. | 2,292 | 0 | 2,292 | * | * |
| TCV X (B), L.P. | 451 | 36,132 | 36,583 | * | * |
| TCV X Member Fund, L.P. | 515 | 41,466 | 41,981 | * | * |
| Technology Crossover Management X, L.P. | 11,985 | 961,040 | 973,025 | 0.5% | 0.6% |
| Technology Crossover Management X, Ltd. | 12,500 | 1,002,506 | 1,015,006 | 0.6% | 0.6% |

^{*} Less than 0.1%.

(2) Each share of Class A Common Stock entitles the holder to one vote on each matter submitted to a vote of the Issuer's stockholders, and each share of Class B Common Stock entitles the holder to 10 votes on each matter. The information shown in the table with respect to the percentage of voting power is based on 15,300,000 shares of Class A Common Stock and 163,587,670 shares of Class B Common Stock outstanding as of December 9, 2021, as reported in the Prospectus.

Each of TCV X, TCV X (A), TCV X (A) Blocker, TCV X (B) and Member Fund X (collectively, the "TCV Entities") has the sole power to dispose or direct the disposition of the shares of Class A Common Stock and Class B Common Stock that it holds directly and has the sole power to vote or direct the vote of such shares.

⁽¹⁾ The information shown in the table with respect to the percentage of Class A Common Stock beneficially owned is based on 15,300,000 shares of Class A Common Stock outstanding as of December 9, 2021, as reported in the Issuer's prospectus (the "Prospectus") filed with the Securities and Exchange Commission on December 9, 2021, and assumes such Reporting Person's conversion (but not the conversion of any other Reporting Person) of its Class B Common Stock into shares of Class A Common Stock pursuant to Rule 13d-3(d)(1)(i). Each share of Class B Common Stock will automatically be converted into one (1) share of Class A Common Stock automatically upon the earlier of (i) December 13, 2031 (ten years from the date of the filing and effectiveness of the Issuer's amended and restated certificate of incorporation in Delaware), or (ii) the date the holders of at least 66-2/3% of the voting power of the Issuer's outstanding Class B Common Stock elect to convert the Class B Common Stock to Class A Common Stock.

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Management X, as the ultimate general partner of the TCV Entities, may be deemed to have the sole power to dispose or direct the disposition of the shares held by the TCV Entities and have the sole power to direct the vote of such shares of Class A Common Stock and Class B Common Stock. TCM X, as the direct general partner of TCV X, TCV X (A), TCV X (A) Blocker and TCV X (B) (collectively, the "TCV X Funds"), may also be deemed to have sole power to dispose or direct the disposition of the shares of Class A Common Stock and Class B Common Stock held by the TCV X Funds and have the sole power to direct the vote of such shares of Class A Common Stock and Class B Common Stock. Each of Management X and TCM X disclaims beneficial ownership of the shares of Class A Common Stock and Class B Common Stock owned by the TCV Entities, except to the extent of their respective pecuniary interest therein.

The Reporting Persons may be deemed to be acting as a group in relation to their respective holdings in the Issuer but do not affirm the existence of any such group.

Except as set forth in this Item 4, each of the Reporting Persons disclaims beneficial ownership of any shares of Class A Common Stock and Class B Common Stock owned beneficially or of record by any other Reporting Person.

Item 5. Ownership of Five Percent or Less of a Class

Not applicable.

Item 6. Ownership of More than Five Percent on Behalf of Another Person

Not applicable.

Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on by the Parent Holding Company or Control Person

Not applicable.

Item 8. Identification and Classification of Members of the Group

See Item 4 above.

Item 9. Notice of Dissolution of Group

Not applicable.

Item 10. Certifications

Not applicable.

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SIGNATURES

After reasonable inquiry and to the best of our knowledge and belief, we certify that the information set forth in this statement is true, complete and correct.

Date: February 14, 2022

Technology Crossover Management X, Ltd.

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Its: Authorized Signatory

Technology Crossover Management X, L.P.

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Its: Authorized Signatory

TCV X, L.P.

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Its: Authorized Signatory

TCV X (A), L.P.

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Its: Authorized Signatory

TCV X (A) BLOCKER, L.P.

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Its: Authorized Signatory

TCV X (B), L.P.

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Its: Authorized Signatory

TCV X MEMBER FUND, L.P.

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Its: Authorized Signatory

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|-------------------|---------------|
| CUSIP # 418100103 | |

EXHIBIT

Exhibit 99.1

Agreement of Joint Filing dated February 14, 2022.
Statement Appointing Designated Filer and Authorized Signatories dated February 14, 2022 (incorporated by reference to Exhibit 99.2 to the Schedule 13G/A relating to the Class A Common Stock of GitLab Inc. filed on February 14, 2022). Exhibit 99.2

Joint Filing Agreement

In accordance with Rule 13d-1(k) promulgated under the Securities Exchange Act of 1934, as amended, the undersigned hereby agree to the joint filing with all other Reporting Persons (as such term is defined in the Schedule 13G referred to below) on behalf of each of them of a statement on Schedule 13G (including amendments thereto) with respect to the Class A Common Stock, par value \$0.000015 per share, of HashiCorp, Inc., a Delaware corporation, and that this Agreement may be included as an Exhibit to such joint filing. This Agreement may be executed in any number of counterparts, all of which taken together shall constitute one and the same instrument.

IN WITNESS WHEREOF, the undersigned hereby execute this Agreement as of the 14th day of February, 2022.

Technology Crossover Management X, Ltd.

a Cayman Islands exempted company

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Title: Authorized Signatory

Technology Crossover Management X, L.P.

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, Ltd. a Cayman Islands exempted company

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Title: Authorized Signatory

TCV X, L.P.

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, L.P.,

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, Ltd. a Cayman Islands exempted company

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Title: Authorized Signatory

TCV X (A), L.P.

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, L.P.,

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, Ltd. a Cayman Islands exempted company

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Title: Authorized Signatory

TCV X (A) BLOCKER, L.P.

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, L.P.,

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, Ltd. a Cayman Islands exempted company

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Title: Authorized Signatory

TCV X (B), L.P.

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, L.P.,

a Cayman Islands exempted limited partnership, acting by its general partner

Technology Crossover Management X, Ltd. a Cayman Islands exempted company

By: /s/ Frederic D. Fenton
Name: Frederic D. Fenton
Title: Authorized Signatory

TCV X MEMBER FUND, L.P. a Cayman Islands exempted limited partnership, acting by its general partner

 $\begin{array}{ll} \text{Technology Crossover Management X, Ltd.} \\ \text{a Cayman Islands exempted company} \end{array}$

/s/ Frederic D. Fenton Name: Frederic D. Fenton Title: Authorized Signatory